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Winter 18 Conference in

December ASHRAE Meeting



Topic: Sustainability and Resilience—Examples of

Community and Campus Energy Assessments

Presenter: Chonghui Liu (CL), Popli Design

When: Monday, December 10th, 2018 at 12pmWhere: City Grill, 384 East Avenue in Rochester

Cost: \$25.00

Please RSVP by noon Friday, December 7th to Bret Fryover

fryoverb@erdmananthony.com

Or

ASHRAERochester@gmail.com

PDH Approved!

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Chapter Officers

President

Paul Kenna, PE (585) 261-0558 Paul.kenna@pres-services.com

President Elect

Tom Streber (585) 272-9450 tstreber@jwswanson.com

Treasurer

Mike Benedict (585) 490-2661 mike@airsystemsbalancing.com

Secretary

Scott Edwards (585) 301-6591 scott.g.edwards@jci.com

Committee Chairs

CTTC

Jeff Wiedrick (585) 498-7919 jwiedrick@bergmannpc.com

Grassroots Government Advocacy

Marjani Wilson (585) 402-7069 mwilson@labellapc.com

Refrigeration Co-Chairs

Michael Nohle (585) 545-5522 mnohle@meiersupply.com Sam Scorsone, PE (585) 429-3925 ext 3925 Samuel.Scorsone@wegmans.com

Historian

Jake Hall (585) 869-5125 jhall@proairplus.com

Membership

George Herman (585) 219-5908 george@hermanhvac.com

YEA

Matt Kremers (585) 398-8018 mkremers@mcsmms.com

Student Activities

Rob Hudson, PE (585) 341-3187 rhudson@ibceng.com

Board of Governors

George Herman (3) (585) 219-5908 George@hermanhvac.com

Marjani Wilson (2) (585) 402-7069 mwilson@labellapc.com

Jeff Wiedrick (2) (585) 498-7919 jwiedrick@bergmannpc.com

Matt Kremers (2) (585) 398-8018 mkremers@mcsmm.com

Bret Fryover (1) (585) 427-8888 fryoverb@erdmananthony.com

Chris Bove (1) (585) 202-1222 (586)chrisb@rl-stone.com

Education

Bill Murray (585) 641-7121 bmurray@ec4b.com

Newsletter Editor

Scott Edwards (585) 301-6591 ashraerocnews@gmail.com

Attendance

Bret Fryover (585) 427-8888 fryoverb@erdmananthony.com

Publicity

Mark Kukla (585) 232-3440 mark@airsystemsbalancing.com

Research Promotion Co-Chairs

Matt Devlin matthew.devlin@xerox.com Zac Hess (585) 232-5137 zhess@bergmannpc.com

Webmaster

Steve Dear (585) 325-1290 sdear@crosbybrownlie.com

Nominating / Past President Bill Clark (585) 303-0729

william.clark@dayautomation.com

Buyer's Guide

Pete Bukowski (585) 398-8018 pbukowski@mcsmms.com

SAVE THE DATE

We are still working on programs for the year, but save the date!

ASHRAE 2018-2019 Meeting Schedule					
Date	Event	Theme	Location		
Monday, 12/10/2018	Sustainability & Resiliance-Examples of Community and Campus Energy Assessments Presented By: Chonghui Liu	Refrigeration Night Resource Promotion PDH Pending	City Grill @ 12:00 PM		
Monday, 1/14/2019	Presented By:	PDH Pending	City Grill		
Friday, 2/8	62st Annual ASHRAE Valentines Dinner Dance		TBD		
Monday,	 December 1 December 1	Membership Promotion	City Grill		
2/11/2019	Presented By:	PDH Pending	@ 12:00 PM		
Monday,	Overview of Risk Management for Infection Control During Health Care Construction	Resource Promotion	City Grill		
3/11/2019	Presented By: Marlene Linders	PDH Pending	@ 12:00 PM		
Monday, 4/8/2019	Refrigeration night - presentation and tour TBD	Refrigeration Night	TBD		
		PDH Pending	100		
Monday, 5/20/2019	Annual Picnic / Golf Outing at Ravenwood		11:00 AM Golf		
(subject to change)	Table 1 Tollie 1 Toll		5:30-8:00 Picnic		

Mission Statement

ASHRAE will advance the arts and sciences of heating, ventilation, air conditioning, refrigeration and related human factors to serve the evolving needs of the public and ASHRAE members.



Shaping Tomorrow's Built Environment Today

Vision Statement

- will be the global leader in the arts and sciences of heating, ventilation, air conditioning and refrigeration.
- will be the foremost, authoritative, timely and responsive source of technical and educational information, standards and guidelines.
- will be the primary provider of opportunity for professional growth, recognizing and adapting to changing demographics, and embracing diversity.

President's December Message

December Newsletter 2018 President's Message

Our meeting in November was on "HVAC Air Filters and Filter Energy" presented by The Camfil Group and RP Fedder. We appreciate and Charlie Seyffer and Roger Zaccour taking time to share their expertise with our chapter. Thank you as well to evervone that attended.

Our December meeting will be Resource Promotion night, where we would like to thank our 2017/18 donors. We are very thankful to all who donate to ASHRAE Resource Promotion, helping to fund ASHRAE Scholarships and multiple research projects across the country that help drive the content in the handbooks we all rely on. If you are not currently a donor, but would like to be, please contact our committee chairperson, Zac Hess, for details on how you can help support ASHRAE Resource Promotion at zhess@bergmannpc.com

Our presentation for December will be 'Sustainability



Paul Kenna, 2018-2019 President

& Resilience - Examples of Community and Campus Energy Assessments', presented by Chonghui Liu. Please consider joining us for lunch on December 10th at City Grill.

Please continue to check out our website at www.rochester.ashraechapters.org for information on upcoming chapter meetings, current officer list and contact information, chapter newsletters, and more! Also take a minute and like us on Facebook at www.facebook.com/#!/ashraerochester.

Paul Kenna, P.E. 2018-2019 President Rochester Chapter

December Meeting Info

Please mark your calendar and join us for the next ASHRAE meeting on **Monday, December** 10th!

Date: Monday, December 10, 2018

Time: 12:00 PM Lunch Buffet... Presentation to start approx. 12:30pm

Speakers: Chonghui Liu (CL), Popli Design Group

Topic: Sustainability and Resilience

Examples of Community and Campus Energy Assessments

Location: CITY GRILL 384 East Ave, Rochester NY 14607

Cost: \$25.00

As always, feel free to share this e-mail invitation with anyone you may think would be interested in attending or benefit from this presentation. Your ASHRAE Rochester Chapter appreciates your support and looks forward to your participation each month!

You can **PREPAY** for the event! Remember, as an option, we have on-line payments available via PayPal - No PayPal account required.

Use the following link: http://rochester.ashraechapters.org/meetings.html

If you are registering more than only yourself, please send me a quick email with name of the attendees so we can update our guest list.

Cash or check payment is still accepted at the door with your advanced reservation. Checks can be made payable to **ASHRAE Rochester Chapter**. Please let me know if you're planning to be there!

Please RSVP by noon Friday, December 7th to Bret Fryover, e-Mail... fryoverb@erdmananthony.com, or Phone: 585.563.5152

Attention Members:

Just a reminder that all members that reserve a spot for the monthly meeting will be responsible for that reserved space.

Members have until 12:00 pm the day of the RSVP deadline to cancel their meeting reservation.

Failure to comply with this rule will result in the attendee being responsible for the payment of that reservation.

ASHRAE Rochester Chapter Officers

Highlights from November ASHRAE Meeting



Charlie Seyffer (left), from Camfil Clean Air Solutions, led a talk on performance considerations for air filters on Monday, November 12th at the City Grill. Roger Zaccour (below) from R.P. Fedder goes through an example of cost savings per filter by lowering the static pressure over a one year period.



Prior to the presentation, Al Rodgers presented various Chapter Awards from the CRC that was held in Jersey City in August.





Clockwise from left: Paul Kenna (left) receives the Membership Certificates from Al Rodgers (right). Al presents to Bill Clark the Presidential Award and Past President's Award.



Job Postings & Help Wanted



This section of the newsletter is reserved for those firms wishing to advertise their desires to hire from the Chapters Membership. If you are interested in utilizing this FREE service provided by the Rochester Chapter, please contact our Chapter President, Paul Kenna at (585) 261-0558 or by email paul.kenna@pres-services.com.

This service is available to ASHRAE members for any local firm in our industry looking for knowledgeable persons in the HVAC&R industry.





Help Wanted - Inside Sales Representative

Regular Full-Time

Required Knowledge

- Accounting Standards, Customer Service, Product knowledge, etc.) Responds to customer inquiries.
- Process customer orders and send order acknowledgements.
- Review customer purchase orders for special conditions/documentation.
- Check availability and verifies ship dates.
- Process and expedite orders, customer returns and returns to vendors in an accurate and timely manner
- Negotiate pricing and delivery with vendors when necessary.
- Communicate effectively and participate positively as a member of the Branch/Division (e.g. sharing work load when possible, picking incoming phone calls, etc.)
- Achieve and maintain rapport with customers and works to give them the best possible service.
 This is done through a combination of problem solving skills, attention to detail, and developing a friendly but professional relationship with customers.
- Resolve customer issues such as warranty claims, product returns, credit and collection, and other customer service issues.
- Review open customer order reports and takes action on open items; specifically, those items
 that may be at risk in meeting the customer's promised delivery date. Maintain Distribution
 System backorder report, associated customer expediting report/notices, and customer
 notification, as required.

Job Postings & Help Wanted (con't)



Help Wanted - Inside Sales Representative

Required Knowledge (continued)

- Assumes responsibility for project submittals and documentation including coordination between vendors and project contractors.
- Assures project contract documentation requirements are maintained and communicated to Management.
- Other duties as assigned by Management
- Maintain the filing and organization of company documents.

Essential Physical Functions/Equipment Used:

- Able to operate standard office equipment, namely computer, multi-line VoIP phone system, printer/copier/scanner and other equipment as needed.
- Must be able to sit for long periods of time while viewing computer screen.

Essential Functions:

Self-motivated with a can-do attitude that identifies smart, creative methods to complete complex tasks with minimal effort.

- Aggressive in sales tactics and strategies; desire to close sales every phone call.
- Excellent internal & external communication and problem solving skills.
- Strong organizational and task management skills.
- Able to tackle multiple projects while being organized, detail, and deadline oriented.
- Ability to relate to all levels of employees within the organization, as well as people customers & vendors.
- Ability to focus on company expectations while continuously striving for continuous improvement.

Preferred Education/Experience:

- Bachelor's Degree preferred.
- 1-3+ years' experience in Customer Service related Industry preferred, experience in an <u>Inside</u> <u>Technical Sales/Customer Service/Application Engineer</u> role with an Industrial Distributor a plus.

Work Environment:

- · Modern, multi-function office environment.
- Normal working hours are 8:00am to 5:00pm, Monday through Friday; Additional hours as needed.

Please Contact:

Josh Murray – RL Stone Co. 585-203-1222 joshm@rl-stone.com

PAOE

Chapter: ROCHESTER (011) Chartered: 11/30/1955







Meetings





Settings



2018-2019





Expanded Achievements			
Chapter Operations	Par: 1200	Min Points: 600	Total Points: 390
Chapter Technology Transfer	Par: 1050	Min Points: 550	Total Points: 0
Electronic Communications	Par: 600	Min Points: 250	Total Points: 50
Government Affairs	Par: 650	Min Points: 500	Total Points: 0
Historical	Par: 300	Min Points: 100	Total Points: 155
Membership Promotion	Par: 800	Min Points: 500	Total Points: 375
RP	Par: 1050	Min Points: 800	Total Points: 335
Student Activities	Par: 500	Min Points: 300	Total Points: 0

Like us on Facebook!



Visit our new Facebook page by searching for "ASHRAE Rochester" on Facebook. Any ideas for ad-ditions or improvements email to Mark Kukla at mark@airsystemsbalancing.com. Keep up to date with current events and photos from recent meetings.

Committee Updates





WiA meeting with Marlene Linders @ CityGrill

Monday, March 11th from 11:00AM-12 Noon

WIA - Rochester Chapter Women in ASHRAE Upcoming Networking Events

Women-in-ASHRAE will be sponsoring a Female DL speaker at the March 2019 ASHRAE-Rochester chapter meeting this year. Marlene Linders will be traveling from Florida to visit our chapter to present on "Overview of Risk Management for Infection Control during Healthcare Construction". We have requested an extra hour with Marlene before the lunch meeting to discuss Marlene's career path and her insights as a leading Woman-in-ASHRAE. All members of ASHRAE are invited to attend.

For questions or suggestions regarding future WIA events or books, please contact Jaimee Wilson:

jwilson@pathfinder-ea.com



Shaping Tomorrow's Built Environment Today

ASHRAE Membership Application

Save Time. Join Online at www.ashrae.org/join

Prices shown are valid from July 1, 2017 through June 30, 2018

MEMBERSHIP

WHO ARE ASHRAE MEMBERS?

Members are represented by consulting engineers, mechanical contractors, building owners, employees of manufacturing companies, educational institutions, research organizations, government, architects, students or anyone concerned with HVAC&R for the built environment.

WHICH MEMBER TYPE IS RIGHT FOR YOU?

ASHRAE has three grades of membership awarded to applicants based on their experience and participation in the industry. Before you apply and select a member grade, we encourage you to visit the ASHRAE website to see the member grades and their corresponding member benefits. Prices shown are in US currency.

Member (\$206)

Available to anyone with 12 years or more ASHRAE approved experience in the HVAC&R industry.

Associate Member (\$206)

Available to anyone with less than 12 years of ASHRAE approved experience in the HVAC&R industry.

Affiliate Member

(\$52 first year, \$78 second, \$103 third)
Affiliate grade is for individuals who are new to
ASHRAE (no previous membership in ASHRAE)
and are age 30 or younger. It provides a great
beginning for young professionals who wish to
become involved in ASHRAE. (Does not include
the annual member benefit of the ASHRAE
Handbook).

Privacy Policy: By supplying your email address you are agreeing to receive electronic communications from ASHRAE, with the knowledge that you may opt-out of certain electronic communication once you become a member. Please visit ashrae.org/privacypolicy for additional information.

MEMBER BENEFITS AND RESOURCES

Publications & Resources

- ASHRAE Handbook (Available to Members and Associates) in print or PDF, as well as a 12 month complimentary subscription to the Handbook Online, which provides online access to the most recent 4 volumes of the Handbook series.
- Monthly ASHRAE Journal in print and online
- Quarterly High Performing Buildings magazine in print and online
- e-Industry and eSociety electronic newsletters
- Access to members-only resources through ASHRAE.org, including the ASHRAE Journal and ASHRAE Research archives
- Discounts on over 300 of the industry's leading technical publications

PROFESSIONAL EDUCATION AND CAREER DEVELOPMENT

- Discounted registration for education courses through the ASHRAE Learning Institute, as well as ASHRAE certification programs
- Earn PDHs/CEUs/AIA LUs to maintain your professional designation/license with courses, seminars, and webcasts
- Gain industry knowledge, communication, and management skills by participating in ASHRAE technical programs or committees
- Post jobs or seek employment utilizing www.ASHRAEjobs.com

NETWORKING

- Connect locally, regionally and internationally with over 57,000 members in over 180 chapters worldwide
- Learn, share, and grow at the Annual and Winter Conferences, on ASHRAE technical committees, and ASHRAExChange.org
- Participate in your local chapter or regional meetings and events

Code of ethics: By submitting this application you are agreeing to abide by the ASHRAE Code of Ethics, found at ashrae.org/codeofethics.

ASHRAE MEMBERSHIP APPLI	CATION. Please complete each	applicable section. Prices	valid from 7/01/2017 - 6/30/2018
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1. Contact Information. □ Mr.		·	□ □ Pr *Birthday (roquired			
			, , ,	(Month) (Day) (Year)		
Name				(Darian tina)		
(First) Primary Address This is a ☐ Hol Company Name			(Last) Alternate Address This is a Company Name	(Designation) a □ Home □ Business		
Address						
City			,	State/Province		
Zip/PostalCoun	,					
E-mail						
Telephone						
Name/Chapter of referring memb	er (if applica	able):				
2. Member Grade. For additional information on member grades and benefits see reverse or visit ashrae.org.		tional sheets or attach re	raphical Information. ONLY Member Grade applicants must complete this section. onal sheets or attach resume if necessary. Associate and Affiliate grade applicants do not complete this section Location Dates of Attendance Degree/Course of Study			
☐ Member — \$206 (must complete section 2a)			Educational R	Record		
☐ Associate Member — \$206 ☐ Affiliate Member — \$52 first year/\$78 second/\$103 third	Employ	er Location Dates of Employment		Position/Title		
(new members, under 30)		Qualifying Work Experience				
ma a ma h a r m i i ma h a ri		nal Engineering License Number on Information Date Issued		Field of Registration		
3. Demographics. Please answer the questions by entering the codes in the space provided. Which best describes your title? B- President S- Purchasing C- Partner Agent D- Associate T- Draftsperson E- Owner U- Estimator F- Vice President W- Technician G- VP Eng. Chief Engineer K- Design Eng./Designer L- Proj./Application Eng. O- Facility Eng./Mngr. P- R&D Eng. Z- Librarian P- R&D Eng. Z- Other Which best describes your firm? 11- Consulting Eng. 51- Manufacturer 12- Architectural & Eng 61- Manufacturers Rep. 15- Design/Build 62- Sales Engineering 11- Contractor 71- Wholesaler/Dist. 26- Property Mgmt & Dev. 31- Industrial Facility 84- Tech/Prof Assoc. 41- Commercial Facility 85- Trade Assoc. 42- Gov't, Health, 86- Student Education 91- Other/Misc.		for your area of interest from the list below: Code: Heating Refrigeration A- Hydronic S- Unitary Refrigeration B- Forced Air T- Commercial Refg. C- Steam U- Industrial Refg. D- Process V- Process Refg. E- Service Water W- Low Temp (<60F) F- Solar X- Refg. Components G- Radiant General Areas 1- Controls/Instrumentation H- Air Cleaning 3- Pipes, valves, fittings K- Clean/Computer Room L- AC Equip. <20 tons M- AC Equip. > 200 tons N- AC Equip. > 200 tons N- AC Equip. > 200 tons Members and Associa a 12 month complime to the Handbook Onli access to the most reconstruction (access to the most reconstruction (by print copy of the ASH in addition to this subscinction (access to the most reconstruction (by print copy of the ASH in addition to this subscinction (by print copy of the ASH in addition to this subscinction (access to the most reconstruction (by print copy of the ASH in addition to this subscinct		6. Privacy Notice If you DO NOT wish to receive 3rd party physical mailings, please check here. Paying chapter dues is encouraged but anytime. Contact chapter officers for amount. Add this		
1- Design/Application 5- Sales 2- Manufacturing 6- Researc	hich best describes your function? Design/Application 5- Sales Manufacturing 6- Research Maintenance 7- Teaching Operations 8- Other 8. Payment. □Visa □ Mastercard □ Amex □ Diner's Club □ Check/money order** Card # Expiration Date/					

Application for Student Membership



Join online at www.ashrae.org/students

At the student branch level, you'll enjoy meeting other students with similar interests – if your school hasn't yet started a student branch, take charge and contact a faculty member and ask for help on getting started!

Why ASHRAE?

- Discounts on publications, conferences, and continuing education opportunities
- Society and chapter-level scholarships for both undergraduate and graduate engineering students
- Discounts for student members on select publications
- Digital access to the monthly ASHRAE Journal and the quarterly High Performing Building Magazine
- Participate in events with your local ASHRAE Chapter
- Find internships and jobs at jobs.ashrae.org
- · Senior Undergraduate Project Grant Program
- Discounted ASHRAE Annual and Winter Conference registration (AHR Expo, Student Program, Technical Sessions)
- Gain essential skills not taught in class
- Make great new friends!

Developing Economies Program for Students

Students who reside in countries categorized as "Low
Income" and "Lower Middle Income" developing
economies by the World Bank List of Economies statistics
are eligible to participate in this program. Students in
this program receive all the benefits of regular student
membership, including online access to the ASHRAE
Journal (digital access only - participants will not receive a
monthly printed copy of the ASHRAE Journal).

Visit www.worldbank.org for a listing of qualified countries:

own income and Low Middle Income only. If you currently reside in one of the countries listed in those categories, simply check the box marked 'Developing Economies Program' in the 'Purchases' section of this application.

SHRAE Student Membership Application valid July 1, 2017 th	arough June 30, 2018			
1. Contact Information. ☐ Mr. ☐ Miss ☐ Ms. ☐ M	1rs. *Birthday (required)	// (Month)		
Name(First)	(Last)			
Primary Address (where all correspondence will be mailed)				
Address	Address			
CityState/Province	City	_	State	e/Province
Zip/PostalCountry	Zip/Postal	Country		
E-mail	E-mail			
Phone:	Phone:			
I would like to receive occasional student updates via ema	ail. I would like to participate in th	e	AS	HRAE Chapter.
2. Student Branch Information. School Name:				
Address:				
City:			ode	
3. Education. Classification: Freshman Sophome Full time Part time Degree:	ore Junior Senior Expected G		oate:	M/DD/YYYY)
4. Sponsor Information. All student applicants must have the name and members sor. If your Student Branch Advisor is an active Associate need assistance locating a sponsor, please email student phone and email address of your faculty advisor or cours Sponsor Name:	te or Member of ASHRAE, he/sh nts@ashrae.org or call 678-539- ırse instructor.	per serving a e can serve a 1212. Also, y	as your sp ou must	udent spon- oonsor. If you list the name,
Advisor/Instructor:	Email			
5.Purchases. Student Membership- Regular: \$21 Student Member Printed Edition of the current ASHRAE Handbook: PDF Version of the ASHRAE Handbook (Includes book ASHRAE Handbook Online - One Year Subscription *Additional publications are available at student member disparence.	ership- Developing Economies Prog I-P SI Student Membe oth I-P and SI Units) Student Me to all four volumes of the Hand	gram (see reve r Price: \$49.0 mber Price: ! lbook series:	erse for qu 00 \$39.00	
6. Payment. □Visa □Mastercard □Amex □D	iner's Club □ Check/money or	der**		



Rochester Chapter - ASHRAE Board of Governors Meeting November 9th, 2018 7:30 AM - 8:30 PM PRES Energy, One Grove Street, Pittsford, NY

Meeting Minutes

Х	Paul Kenna	President / CRC Alternate
X	Tom Streber	President Flect / Program
X	Mike Benedict	Treasurer
	Scott Edwards	Secretary & Newsletter Editor
Х	Bill Clark	Immediate Past President & Nominating / CRC Delegate
Х	George Herman	Board of Gov. (3) & Membership Promotion Chair (MP)
Х	Marjani Wilson	Board of Gov. (2) & Grassroots Government Advocacy Co-Chair
	Jeff Wiedrick	Board of Gov. (2) & Chapter Technology Transfer Chair (CTTC)
	Matt Kremers	Board of Gov. (2) & Young Engineers in ASHRAE Chair (YEA)
Χ	Bret Fryover	Board of Gov. (1) & Attendance Co-Chair
Χ	Chris Bove	Board of Gov. (1)
Χ	Tim Duprey	Attendance Co-Chair
	Jake Hall	Historian Chair
X	Matt Devlin	Research Promotion Co-Chair (RP)
	Zachary Hess	Research Promotion Co-Chair (RP)
Χ	Rob Hudson	Student Activities Chair (SA)
	Al Rodgers	Awards & Recognition Chair
	Bill Murray	Education
	Mark Kukla	Publicity
	Jim Browe	Picnic/Golf Chair
	Pete Bukowski	Buyers Guide
	Jody McGarry	Valentine's Dinner Dance
	Mike Nohle	Refrigeration Co-Chair
	Sam Scorsone	Refrigeration Co-Chair
	Jaimee Wilson	Women in ASHRAE, Chair
	Michelle Sommerman	Women in ASHRAE

1. Call to Order Paul Kenna 2. Roll Call Tom Streber 3. Review and Approval of Previous Meeting Minutes ΑII • Approved - Mike B., Bret F. 4. Treasurer Report Financials from Oct Meeting and Overall Mike Benedict 5. President Elect/Program Tom Streber November Meeting is PDH approved Revised Schedule **Brett Fryover** 6. Attendance October Reservation Summary (74 attendees) Tim Duprey • November - Current Reservation Numbers • New mtg reservation payment system to be discussed with Bret, Tim D and Paul K. • Bret to investigate - Jeff Ellis' email to be removed from PayPal. Tim spoke with City Grill about the importance an expectation of having the buffet out and ready by 11:45 7. CTTC Report Jeff Wiedrick Pathfinder won 1st place for the Tech Awards! New Project submission by April 1, 2019? 8. Membership Report George Herman Members 1) 248 current 2) 24 new 3) 9 student 27 cancelled due to non-payment 9. Student Activities Report Rob Hudson • Trying to set up events with no responses from students. • Going to reach out to MCC and RIT. Explorer post development in progress. • Working with Eric Day on presentation at Gates Chili Middle Sch. • Looking into to contact BOCES. 10. Education Report Bill Murray No report 11. YEA Report Matt Kremers Trying to schedule a social event before the Holidays.

12. Awards & Recognition Report

Al Rodgers

- Awards from CRC to be presented at Nov Meeting
- All members, not just officers and BOG members need to update their ASHRAE biographies and check the Chapter or Regional award criteria to see if they can be nominated for the award at the CRC. Their biography is on the ASHRAE website when they sign in. It can be updated easily right from that screen.

If they are eligible, they should complete the form(s) and get them to you and me.....

13. Resource Promotion Report

Zac Hess / Matt Devlin

- Current vs. Goal
- Full Circle Contributions Due November 15th at the latest
 - i. Check or credit card.
- Donor Recognition Boards for Dec. meeting.
- Jody McGarry to contact Gray Metal for donation.

14. Refrigeration Report

Mike Nohle / Sam S.

No Report

15. Grassroots Government Advocacy Report

Marjani Wilson

No new report

16. Women in ASHRAE

Jaimee

• No new report.

17. Newsletter Report

Scott Edwards

• RES deadline 11/15 - Reminder

18. Buyers Guide

No new report

Pete Bukowski

19. Historian Report

Jake Hall

No new report

20. Publicity Report

Mark Kukla

No new report

21. Website Report

Steve Dear/Kevin Wind

• Website needs updating (Chapter Officers, President's message).

22. Nominating Report

Bill Clark

No new report

23. Valentines Dinner Dance Report

Jody McGarry

- Schedule & venue
- Secured Hyatt Regency for the 2/8
- Also penciled in the Stathallan
- Is looking into Pane Vino
- Any other suggestions?

24. Golf/Picnic Report

Jim Browe

Confirmed 5/20 at Ravenwood.

- 25. Presidential Award of Excellence (PAOE)
- 26. New Business:
 - 2017-18 Taxes will be filed this year
- 27. Old Business:
 - 2018-19 Audit Committee and Date TODAY
 - Removal of Jeff Ellis from PayPal
 - 2017-18 Audit Paul K to send resolution for approval
 - 2017-18 Taxes will be filed this year NEED Investment Account Balances
- 28. Set next BOG Meeting date / time / place.
 - Monday, December 10th, 10:30-11:30 am, /City Grill
- 29. Adjourn 8:15 am

2019 Winter Conference & AHR Expo

The <u>2019 ASHRAE Winter Conference & AHR Expo</u> taking place in Atlanta this January. The ASHRAE Winter Conference takes place Jan. 12-16 at the Omni Atlanta Hotel at CNN Center and the neighboring Georgia World Congress Center, where the AHR Expo is taking place Jan. 14-16. Together, the Winter Conference and AHR Expo provide you and your colleagues with ring-side seats to the latest technological developments, educational offerings, and networking opportunities.

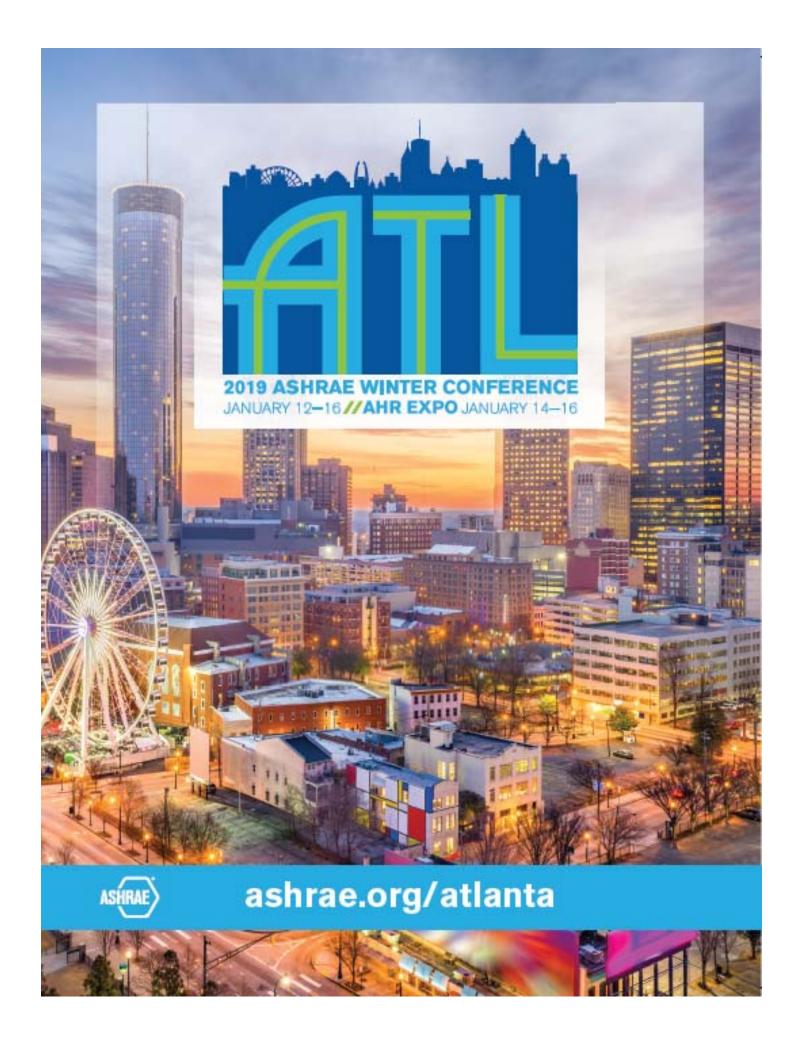
The Conference Technical Program offers over 100 sessions within 8 tracks:

- Track 1. Systems and Equipment
- Track 2. HVAC&R Fundamentals and Applications
- Track 3. Refrigeration
- Track 4. Construction, Operation, and Maintenance of High Performance Systems
- Track 5. Common System Issues and Misapplications.
- Track 6. The Convergence of Comfort, Indoor Air Quality, and Energy Efficiency
- Track 7. Building Integrated Renewables and Natural Systems
- Track 8. The Engineer's Role in Architecture

The AHR Expo will host more than 2,000 exhibitors and 65,000 industry professionals. When you register for the ASHRAE Conference, your ASHRAE badge will give you access to the AHR Expo.

Additional conference activities include technical and general tours of Atlanta, social events like the Welcome Party and Members Night Out, and of course ASHRAE Learning Institute Courses, Certification exams, and more.





The 2019 ASHRAE Winter Conference & AHR Expo will take place in Atlanta this January, at the Omni CNN Center and the Georgia World Congress Center in downtown Atlanta. Expect thousands of industry professionals, hundreds of learning opportunities, and a very short walk to the AHR Expo.

Technical Program

Available online in mid-September, the technical program is comprised of eight tracks, and offers 100+ technical sessions to choose from. The track focus areas include refrigeration, HVAC&R fundamentals and applications, systems and equipment, common system misapplications, and achieving high performance building operation after design. Others are aimed at moving building design, construction, and operation forward.

Registration

Just \$450 for first-time attending members, and \$25 for students (early bird rates end October 28). Additional registration types and fees are listed at ashrae.org/atlanta.

Social events, tours, and ALI courses can be added for additional fees during the registration process.

Registrant Type	Tech Program Sessions	Plenary Session	AHR Expo	Virtual Conference
Member/Non-member	1	1	1	1
First Time Attendee – Member/ Non-member	1	1	1	✓
One Day - Member/ Non-member	day	1	1	1
Speaker	1	1	1	1
Student	/	1	1	
Student Branch Advisor	1	1	1	
Spouse/Guest	1	1	1	
Life Member	/	1	/	1

Learn More and Register at ashrae.org/atlanta

Social Events

Small and intimate or larger than life, the ASHRAE Winter Conference offers a gathering for everyone, conveniently located at the Omni CNN Center (except where noted below). Events can be included with registration for an additional fee.

The Welcome Party – Fernbank Museum

Young Engineers in ASHRAE (YEA) Hospitality Suite

Women in ASHRAE Breakfast Life Members' Luncheon

President's Luncheon

Members' Night Out





Tours

From the College Football Hall of Fame to highlights from the Hunger Games, Atlanta is packed with experiences you don't want to miss while visiting. Tours can be included for an additional fee while registering for the conference.

Atlanta Movie Tour

Atlanta Heroes: C

Martin Luther King, Jr.

All About Atlanta

College Football Hall

of Fame

Plenary Speaker

Kick off the ASHRAE Winter Conference with the opening Plenary session. ASHRAE award winners are recognized and updates on the Society will be presented.



Keynote Speaker, Grant Imahara

Former Host on Discovery's "Mythbusters" & Animatronics Engineering Expert

For almost a decade, Grant Imahara was one of the hosts of Discovery Channel's Mythbusters. Using a blend of science and fun, he put urban legends to the test, sometimes with explosive results. Grant tested hundreds of myths, and in the process, swam with sharks, hung from the skids of a helicopter, fired cheese out of a cannon into the San Francisco Bay, sliced a car in half using a rocket sled, destroyed so many cars he's stopped counting, and built many, many robots, all in the name of science.

Learn More and Register at ashrae.org/atlanta

Certification Exams

Saturday, January 12 and Wednesday, January 16



Apply by December 21 to sit for an ASHRAE Certification exam in one of these key fields:

Commissioning (BCxP) // Energy Assessment (BEAP) // Energy Modeling (BEMP) // Healthcare Facility Design (HFDP) // High-Performance Building Design HFDP) // Building Operations (OPMP)

Conference Registrants can include the Certification application fee when registering. Applications are available at ashrae.org/certification.

ASHRAE Learning Institute



Full-Day Professional Development Seminars

\$415 ASHRAE Member | \$510 Nonmember

Saturday, January 12, 8:00 a.m. - 3:00 p.m.

- (60) Commercial Building Energy Audits
- (61) Effective Energy Management in New and Existing Buildings
- (62) Operations and Maintenance of High-Performance Buildings

Tuesday, January 15, 9:00 a.m. - 4:00 p.m.

- (75) NEW! Choosing the Right Energy Code for Your Project–IECC or ASHRAE 90.1-2016
- (76) Commissioning Process in New and Existing Buildings

Half-Day Short Courses

\$139 ASHRAE Member | \$184 Nonmember

Sunday, January 13, 3:30 p.m. - 6:30 p.m.

- (63) Advanced Designs for Net Zero Buildings
- (64) Air-to-Air Energy Recovery Applications: Best Practices
- (65) Latest in High-Performance Dedicated Outdoor Air Systems (DOAS)
- (66) Variable Refrigerant Flow Systems: Design and Applications

Monday, January 14, 8:30 a.m. - 11:30 a.m.

- (67) Humidity Control I: Design Tips and Traps
- (6) NEWI Solar PV and Thermal System Analysis and Design
- (69) NEW! Thermal Energy Storage Systems for Air Conditioning
- (70) Understanding and Designing Chilled-Beam Systems

Monday, January 14, 2:45 p.m. - 5:45 p.m.

- (71) ASHRAE Guideline 0: The Commissioning Process
- (72) Design of Affordable and Efficient Ground-Source Heat Pumps Systems
- (73) Designing and Operating High-Performing Healthcare HVAC Systems
- (74) Humidity Control II: Real-World Problems and Solutions

Tuesday, January 15, 9:00 a.m. - 12:00 p.m.

- (77) Avoiding IAQ Problems
- (78) NEWI How Smart, Efficient, Sustainable Systems Lead to Improved Resilience

Tuesday, January 15, 1:00 p.m. - 4:00 p.m.

 (79) High-Performance Building Design: Applications and Future Trends





2019 ASHRAE WINTER CONFERENCE JANUARY 12-16 // AHR EXPO JANUARY 14-16

The 2019 Winter Conference Technical Program is now available online. The ASHRAE 365 event website allows you to easily search through technical program sessions, and create your own schedule.